

GANPAT UNIVERSITY									
Faculty of Agriculture, Allied Sciences & Technology									
Programme		B.Sc. (Hons)				Branch/Spec		Agriculture	
Semester		II				Version		1.0.0.0	
Effective from Academic Year			2025-26			Effective for the batch Admitted in		July 2025	
Subject code		IIA04PDE		Subject Name		Personality Development			
Teaching scheme					Examination scheme (Marks)				
(Per week)	Lecture (DT)		Practical(Lab.)		Total		CE	SEE	Total
	L	TU	P	TW					
Credit	1	0	1	-	2	Theory	40	40	80
Hours	1	0	2	-	3	Practical	20	00	20
Objectives of the course:									
CO-1. The student will be able to understand and concept of personality.									
CO-2. To study types and factors of behavior, Perception and Attribution.									
CO-3. To get the knowledge of principles of learning.									
CO-4. To study about intelligence and motivation with factors and types.									
Theory Syllabus									
Unit	Content								Hrs
1	Personality Definition, Nature of personality, theories of personality and its types. The humanistic approach - Maslow's self-actualization theory, shaping of personality, determinants of personality, Myers-Briggs Typology Indicator, Locus of control and performance.								4
2	Type A and Type B Behaviours, personality and Organizational Behaviour. Foundations of individual behavior and factors influencing individual behavior, Models of individual behavior, Perception and attributes and factors affecting perception, Attribution theory and case studies on Perception and Attribution.								4
3	Learning: Meaning and definition, theories and principles of learning, Learning and organizational behavior, Learning and training, learning feedback.								3
4	Attitude and values, Intelligence- types of Intelligence, theories of intelligence, measurements of intelligence, factors influencing intelligence, intelligence and Organizational behavior, emotional intelligence. Motivation- theories and principles, Teamwork and group dynamics.								4
Practical Content									
<ol style="list-style-type: none"> 1. Study of MBTI personality analysis. 2. Study of Learning Styles and Strategies,. 3. Study of Motivational needs and Firo-B, 4. Study on Interpersonal Communication and Teamwork and team building, 5. Study on Group Dynamics and Win-win game, 6. Case studies on Personality and Organizational Behavior. 7. Study on Conflict Management and Leadership styles. 8. Case studies on Personality and Organizational Behavior 									
Reference book									

1. Heller, Robert. 2002. Effective Leadership. Essential Manager series. Dk Publishing.
2. Hindle, Tim. 2003. Reducing Stress. Essential Manager series. Dk Publishing.
3. Lucas, Stephen. 2001. Art of Public Speaking. New Delhi. Tata - Mc-Graw Hill.
4. Mile, D.J. 2004. Power of Positive Thinking. Delhi. Rohan Book Company.
5. Pravesh Kumar. 2005. All about Self- Motivation. New Delhi. Goodwill Publishing House.
6. Smith, B. 2004. Body Language. Delhi: Rohan Book Company.
7. Shaffer, D. R. 2009. Social and Personality Development (6th Edition). Belmont, CA: Wadswor.