SEMESTER-IV

					GAI	NP	AT UNIVERSIT	ГҮ				
FACULTY OF MANAGEMENT STUDIES												
Program	gram MBA		E	Branch/Spec.		MBA (Business Analytics) Elective Subject						
Semester	mester IV							1.0.0.0				
Effective from Academic Year				2025-26 E			fective for the	e batch Admitted in June 2025				
Subject code	bject code IVA01BPI		PI	Subject Name			Business Process Integration through ERP Systems					
Teaching sche	me					E	xamination s	cheme (Marks	5)			
(Per week)	Lectu	re(DT)	Practi	cal(Lab.)	Total			CE	SEE		Total	
	L	TU	Р	TW								
Credit	2	0	0		2	1	heory	100			100	
Hours	2	0	0		30	F	Practical					

Objective:

To provide MBA students with a strategic framework for understanding, evaluating, and managing Enterprise Resource Planning (ERP) systems as a central driver of business process integration, operational excellence, and competitive advantage.

Course Outcome:

- CO 1: The students will be able to explain the strategic rationale for ERP systems and their evolution from legacy systems to modern integrated platforms.
- CO 2: The students will be able to analyze how core ERP modules support and integrate key end-to-end business processes like order-to-cash and procure-to-pay.
- CO 3: The students will be able to evaluate the critical success factors, risks, and strategic decisions involved in an ERP implementation lifecycle.
- CO 4: The students will be able to formulate a high-level strategy for managing and leveraging a modern ERP system, considering cloud deployment, analytics, and future trends.

Theor	y syllabus	
Unit	Content	Hrs
1	Foundations of Business Integration & ERP, The Challenge of Business Silos & Functional Systems,	6
	What is an ERP System? A Managerial Definition, The Evolution: From MRP, MRP II to ERP, The Value	
	Proposition: A Single Source of Truth, The ERP Vendor Landscape (SAP, Oracle, Microsoft Dynamics),	
	ERP Architecture: Modules, Database, Tiers (Conceptual)	
2	ERP Modules and Core Business Processes, Financials (FI/CO): General Ledger, AP/AR, Controlling,	8
	Supply Chain (SCM): Procurement (MM) & Sales/Distribution (SD), Human Capital (HCM): Core HR,	
	Payroll, Talent Management, Manufacturing (PP): Production Planning & Control, Integration in	
	Action: The Order-to-Cash Process, Integration in Action: The Procure-to-Pay Process, The Role of	
	Master Data in Process Integration.	
3	ERP Implementation Strategy, The ERP Implementation Lifecycle: From Planning to Go-Live,	8
	Implementation Strategies: Big Bang vs. Phased Rollout, On-Premise vs. Cloud (SaaS) ERP: A Strategic	
	Comparison, Selecting the Right ERP & Implementation Partner, Building the Business Case:	
	Calculating TCO & ROI, Critical Success Factors & Top Reasons for Failure, The Central Role of Change	

	Management & User Adoption.			
4	Strategic ERP Management and Future Trends, Post-Implementation: Governance, Support & Optimization, Customization vs. Configuration: Strategic Trade-offs, ERP & Business Intelligence: Embedded Analytics & Reporting, The Role of AI & RPA in Automating ERP Processes, The Future: Two-Tier & Composable ERP Strategies, Managing Data Migration & System Upgrades, ERP Security & Access Controls (Conceptual).	}		
Pract	ical content			
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	rence Books			
1.	Magal, Simha R., and Word, Jeffrey. Integrated Business Processes with ERP Systems. Wiley, 2011.			
2.	Monk, Ellen, and Wagner, Bret. Concepts in Enterprise Resource Planning. 4th Edition, Cengage Learning, 2012			
3.	evenport, Thomas H. "Putting the Enterprise into the Enterprise System." Harvard Business Review, 1998.			
4.	Rogers, David L. The Digital Transformation Playbook: Rethink Your Business for the Digital Age. Columbia Business School Publishing, 2016.			
5.	Leon, Alexis. Enterprise Resource Planning. 3rd Edition, Tata McGraw-Hill, 2014.			
6.	Wallace, Thomas F., and Kremzar, Michael H. ERP: Making It Happen - The Implementers' Guide to Success with Enterprise Resource Planning. Wiley, 2001.			
7.	Ross, Jeanne W., et al. Designed for Digital: How to Architect Your Business for Sustained Success. MIT Pres 2019.	is,		
8.	Bradford, Marianne. Modern ERP: Select, Implement, and Use Today's Advanced Business Systems. 4th Edi The coro capitalizing company, 2020.	tion		
9.	O'Leary, Daniel E. Enterprise Resource Planning Systems: Systems, Life Cycle, Electronic Commerce, and Ris Cambridge University Press, 2000.	ik.		
10.	Westerman, George, et al. Leading Digital: Turning Technology into Business Transformation. Harvard Busin	ness		

Review Press, 2014.