



# EOI Expression of Interest

Between  
**Ganpat University**

And

Odoo IN PVT Ltd.

## 1 Introduction

Ganpat University (GUNI), established under Gujarat State Act No. 19 of 2005, is a NAAC 'A' Grade accredited, 5-Star GSIRF rated, and Government of Gujarat recognized Centre of Excellence. With 125+ academic programs, 20+ Centres of Excellence, 16,000+ on-campus students, and 60,000+ alumni worldwide, GUNI is a multidisciplinary, industry-driven, and socially committed institution. This Expression of Interest (EOI) reflects the mutual intent of Ganpat University and Odoo In Pvt Ltd. to explore collaboration opportunities that align with global academic and industrial standards, focusing on education, research, innovation, sustainability, and capacity building.

## 2 Purpose

The purpose of this EOI is to build a strategic framework for collaboration between Ganpat University and industry partners. It seeks to integrate academia with industry to promote innovation, research, and knowledge exchange; develop a skilled workforce aligned with global standards; support CSR and ESG priorities; and create sustainable impact in education, healthcare, sustainability, and community development.

## 3 Scope of Collaboration

The Parties agree to explore cooperation in the following areas, subject to mutual agreement:

- Co-branded certification, diploma, degree, executive, work-integrated and online/blended learning programs. Joint development of curricula aligned with industry and international standards.
- Student exposure visit, faculty development, internships, apprenticeships, placement opportunities and visiting professorship.
- Joint research projects addressing global challenges & national priorities, sponsored research, clinical research, patents, technology transfer, and commercialization.
- Establishment of Industry-Sponsored Chair Professor, Centres of Excellence, High-end Laboratories and Innovation Centres.
- Access to GUNI's incubation and entrepreneurship ecosystem for start-ups and scale-ups, mentorship, promotion of innovation and entrepreneurship.
- Industry-aligned skilling, upskilling, and reskilling programs, Apprenticeship-based training under NSDC and international frameworks.
- Collaborative CSR linked projects in renewable energy, climate action, waste management, sport, fitness, wellness and water conservation, rural and community development initiatives in line with UN-SDGs and Viksit Bharat @2047.
- Support for national/international sports events, conferences, cultural events, training camps, and youth leadership programs.



#### 4 Benefits for Industry Partners

By partnering with Ganpat University, industry collaborators gain access to:

- Talent Pool: 16,000+ on-campus students and 60,000+ alumni across disciplines ready for industry roles.
- Cutting-Edge Research: Joint projects, patents, and innovations through 20+ Centres of Excellence.
- Global Collaboration: Opportunities to engage with GUNI's international academic and industry networks.
- Branding & Visibility: Recognition in academic events, publications, and Centres of Excellence.
- Access to Infrastructure: R & D Labs, Workshop, Centre for Excellence, Library and other academic infrastructure.
- Customized Solutions: Industry-specific research, consultancy, and problem-solving initiatives.
- Innovation Ecosystem : Access to incubation, start-up support, and entrepreneurial talent.
- CSR & ESG Impact: Recognition of contributions as CSR-eligible expenditure (Companies Act, 2013, Schedule VII) and alignment with global ESG priorities.
- Tax Benefits: Eligible exemptions under Section 80G(5) of the Income Tax Act, 1961.

#### 5 Terms of Understanding

- This EOI is a non-binding document that records mutual intent to collaborate.
- Specific projects, funding arrangements, and responsibilities will be detailed in subsequent MoUs/Agreements.
- Both parties agree to work in good faith, maintain confidentiality, and uphold international standards of cooperation.
- EOI can be terminated giving notice of 30 days either party.

#### 6 Termination

- Either party may terminate this Expression of Interest by providing a written notice of thirty (30) days to the other party. Upon termination, both parties shall ensure that all ongoing obligations or commitments already undertaken prior to termination are addressed in good faith.

#### 7 Validity

- This EOI shall remain valid for 3 years from the date of signing, extendable by mutual consent.

#### 8 Signatories

For Ganpat University	For _____
Name: <u>Dr. Hiren Patel</u>	Name: <u>Mulher Pandya</u>
Designation: <u>Prof. &amp; Head</u>	Designation: <u>Edu. officer ✓</u>
Organization: <u>GUNI-VMPIM</u>	Organization: <u>Odoo IN</u>
Signature & Seal: <u>[Signature]</u>	Signature & Seal: <u>[Signature]</u>
Date: <u>10-10-2025</u>	Date: <u>10-10-2025</u>

